



MARE Annual Report

Fiscal Year 2011 (July 1, 2010 - June 30, 2011)

Massachusetts Adoption Resource Exchange, Inc. (MARE)

Finding adoptive families for children in foster care with YOUR help



Photo by Bruce Marcille



Photo by David Tucker



Photo by Ken Kotch



Photo by Susan Currie



Photo by Patricia Basha

Follow Gary through the Programs and Services of MARE - the Massachusetts Adoption Resource Exchange



Registration: Meet Gary. At 5 years old, he was in foster care with the goal of adoption. His social worker registered him with MARE in August 2005, so MARE could begin searching for a family for him.

Matching: In August 2005, and again in September, MARE's computerized database of families suggested possible matches for Gary, which we forwarded to his social worker for more detailed consideration.

Inquiries: Sixteen different families and social workers also contacted MARE to inquire about Gary.

Six months later, Gary's social worker advised MARE that he'd been matched with a family, so we stopped recruiting for him. Unfortunately, 3 years later, that match fell through, and Gary was reactivated for MARE's services.

Hi! My name is Gary.

"I love video games."

Let me tell you more about myself...
I think I'm very athletic.

And here's what others say...
Gary is a very funny, sweet nine year old African American boy. He loves to play video games on the Playstation as well as participate in outdoor activities and swimming. Gary thrives when engaged in activities like playing basketball and football. He tends to be very reserved when first meeting people, but once he feels comfortable around you, he is very engaging and opens up. In school, Gary enjoys math, reading and writing. He has a very creative imagination. Gary is a very polite and bright young boy who aspires to be a policeman or a preacher when he grows up. He also plans to graduate high school and attend college in the future. At times, Gary can be a handful and will need lots of structure, nurturing and consistency. He would flourish in a family who could be very patient with him and could advocate for his needs. Not yet legally free for adoption, Gary would do best in a two-parent family with older children.

If I could have my own special wish...
I wish could find a family who truly cares about me.

PHOTO EXCEPT TO PHOTOCOPY

Photolisting: MARE's Child Services Coordinator created this Photolisting profile. MARE distributed Gary's page to 300+ libraries and social service agencies in May 2009. We updated his page in 2010, and posted it on our website, which gets over 50,000 hits/day.



Child-Specific Media: MARE provided profiles of Gary for the Sunday's Child column in the Boston Globe, the Middlesex East newspapers, the Boston Herald, and the Daily Hampshire Gazette.

Gary agreed to appear on *Wednesday's Child* with WBZ-TV news anchor Jack Williams. We arranged for Gary, a big sports fan, to get some football pointers with a local high school team.

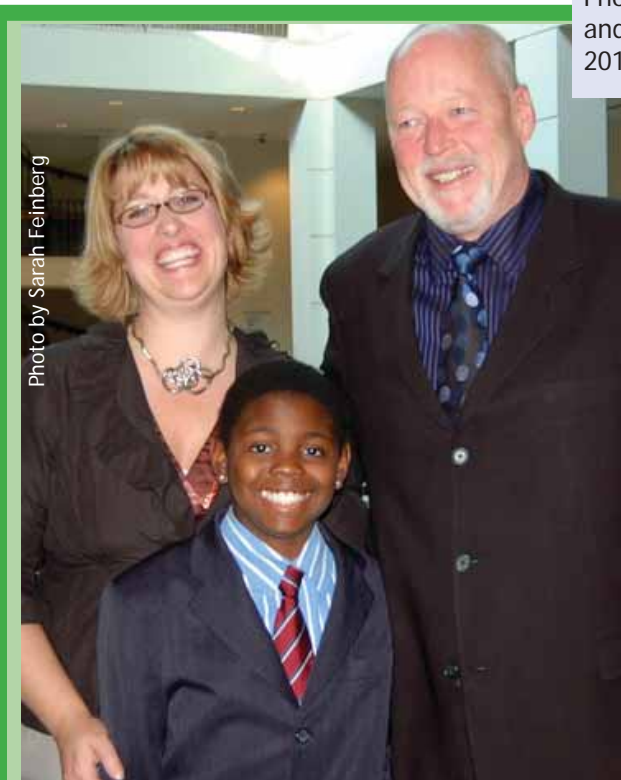
Family Support Services

In February 2011, Jen & Joe, who had been working with their DCF Social Worker, registered their homestudy with MARE. They also attended the Dorchester Adoption Party Pre-Party, to learn about the upcoming Party and the children who would attend. They connected with Ruth Bodian, MARE's Family Support Services Director, and stayed in touch with her during their journey.

At the Dorchester Adoption Party, they connected with Gary over their mutual love of sports. Joe is a former baseball player, so they had lots to talk about. And think about for days and weeks after. By mid-March, they had met with Gary's social workers, talked with his teachers, and were planning to move forward.

As they told Ruth, an adoptive mom, "I remember you saying that you never intended to adopt teenagers, and neither did we... but!" Gary was almost 12.

After a few months of visiting, Gary moved in with Jen and Joe in May. He joined the local Little League team, and took to the game like he'd been playing all his life, making for a very proud family. After going 3 for 3 (batting 1.000!), Gary now answers to the self-anointed moniker, "Grand Slam Gary."



Jen, Gary, and Joe pose for a portrait in the courthouse before banging the gavel to finalize their adoption on National Adoption Day, 2011.

For more information call: 617-542-3678 or 1-800-882-1176

This page was sponsored by: **Jordan's FURNITURE**

All waiting children have experienced some degree of abuse, neglect and loss, which impacts their health, development and daily functioning to varying degrees. MARE respects the privacy of all children and does not list their medical or mental health issues. Photolistings are merely introductions to children. Visit our website at www.mareinc.org.

Registration # 2655 MA May-09 Page 7783



Heart Gallery: In February 2011, MARE matched Gary with photographer Mike Ritter, who captured Gary's style and personality in a photo to be displayed in MARE's Heart Gallery, a traveling exhibit of portraits of children awaiting adoption. The Heart Gallery, shown at libraries, malls, churches, banks, helps the public learn about adoption from foster care, and the children who need families. But by the time the photos arrived, Gary had met an interesting family at an Adoption Party. It looked like a good match, so the portrait was never printed.



Adoption Parties: From 2009 to February 2011, Gary attended 6 Adoption Parties. He dressed in Civil War garb, waited his turn for bowling, and posed in a Jordan's T-shirt. He also played a lot of games, shot some hoops, hung out with other kids in foster care, ate pizza, and checked out some families.

Thank you - YOUR donations help match children with families!

Individual Donors, continued from p. 3



Your \$250 donation bought food & fun for an Adoption Party, like the cookie-decorating. Dakota enjoyed plus 40 pizzas at the Dorchester Boys & Girls Club party. Dakota and his brother & sister are waiting for a family to raise them together. MARE held 10 Adoption Parties/Matching events, and 8 separate Informational Events across the state.

Andrea Light & Dianne Curtin
Ellen Lindo
Alan & Mildred Linehan
Jennifer Lisle
Karen Litchfield
Dr. Elizabeth Litovich
Vicky Long
Ann Loranger
Joan Loudon-Black
Terry & Peter Louison
John Loveless
James Luck
Louisa Lund
Darci Lunt
Katherine Lussier
Daniel Lyne
Robert Macauley
Toni-Marie & Bill Maher
Elliot Mainzer
Gary & Karen Maitland
Laura Maltby
Christine Maney
Maria Marchigiano
Bruce Marcille
Drew Margand
Jane Marks
Michael Marzi
Denise Masiello
Thomas Masiello
Richard Maxwell
Richard & Mary Maxwell
Matthew Mazzotta
Sal Mazzotta
Jerome & Margaret McCabe
Barbara McCann
Dennis McCarthy
William & Anne McCullen
Colleen McDonald & Faith Bennett
Peter & Caroline McElroy
Hannah McKenna
Shauna McLelland & Kevin Stokesbury
Brooke McNamara
Cheryl Meadow
Mike Mellusi
Candice Mendenhall
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Edna Povich
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William Prest
Allison Prestifilippo
Sarah Priest
Joseph Profeta
Scott Proposki
Janel Pudelka
Douglas Pyle
Gary Pzegeo
Alexandra Quartararo
Philip Quartararo
Raymond Quartararo
Barbara Raab
Rachel Bluestein & Alex Pustilnik

continued, P. 7

Kimberly Hensle-Lowrance
John & Rosalie Hermos
Rebecca Herz
Theodore Heuchling
Eric Hines
Heidi Hinkel
Roblee Hoffman
Cheryl Holenko
Kris & Corina Hopkins
Stephen Howard
Marisa & Isadora Howard-Karp
David & Lisa Hubbard
David Huebner
David Hughes
John Huitema
Shelley Hull & Diane Tomaz
Susan Humerian
Agnes Huot
Stephen Hussey & Katherine Hogan
David Hynes
Morgan Hynes
Angela Inserra
Rimma Iontel
Laura Irwin
Wendy Israel
Ellen Jacobs
Elizabeth Jaedicke
Dr. Amy Jassen
John & Carol Devendorf
John B. Cruz
David Johnson
Kathleen Johnson
Mary Jo & Stephen Johnson
Susan M. Johnson
Beverly Jones
Lawrence Jones
Kenneth Jones
Tony & Kristine Jordan

Kathy & Jeff Jurgens
Agnes Kane
Susan Kehoe
Julia Kelahan
Susan & Edward Kenney
Brian Kiely
Sean Kiely
Yuki Kimura
Dr. Robert Kinsey
Amy Kiss
Barbara & Richard Kiusalas
Akane Kokubo
Peter Kolovos
Timothy Korte
Carla Kruck
Jeffrey & Karen Kruck
Werner Kruck
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Dr. Mary Kush
Pat Kush-Quartararo
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Laura Lasa
Marie Laskowsky
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Sabrina & Matthew Leblanc
Tamryn Leblanc & Bruce Gamblin
Marcelo Lechner
Stevan Leiden
Yael & Robert Lenkinski
Noelle Leonard
Alex Lester
Fonda Levert
Matthew Levine
Cheryl Levine
Bart Lieb

Hi! My name is Sam.
"I like being a Cub Scout."

Let me tell you more about myself...
I really like playing with the dog in my foster family.

And here's what others say...
Sam is a bright, engaging 8-year-old youngster of African-American descent who was born in Ethiopia. He is currently in the third grade and has an Individualized Education Plan. Sam is eager to please adults and also has good peer relations in school. Sam is athletic and enjoys playing baseball and basketball, participating in the Cub Scouts and swimming. He also likes to read and play video games. Sam is currently in a foster home and has developed a great relationship with his foster father. He has struggled in some of his relationships with females. Sam is progressing along in weekly therapy and is addressing issues from his past. Sam is legally free for adoption, and his social worker is seeking a single or two-parent family with at least one male parent.

If I could have my own special wish...
I would have siblings and a dog in my new family.

For more information call:
617-542-3878 or
1-800-882-1178

Registration # 4283 MA June 11 Page 2/14

Your \$175 donation funded the creation, printing, and distribution of a Photolisting page for one waiting child like Sam. MARE sent pages describing a total of 274 waiting children to over 300 libraries and agencies during the year via monthly updates.

YOUR donations make a lifetime of difference!

Individual Donors, continued from p. 6

John Rathke
Carolyn Raymond
Isabel Reiff
A. Jane & Joseph Reilly
Sarah Reines
Glen & Cindy Richardson
Kevin & Lynn Riley
Marie Riley
Eve Rittenberg
Mike Ritter
David Robbins
Deborah Robinson
Paula & Luis Rodi
Walter & Shirley Ronalds
Lillian Ronan
Daniel Rosenberg
Meredith Rosenthal
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Mora Rothenberg
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Gwen Scottgale
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Zuania & James Wood
Nancy Woodfork
Antigoni Woodland

Claudine Wyner
Rajesh Yadav
Deborah Yamin
Amy Yanover
Michelle Young
Maria Zammichieli

Your \$1600 donation funded a full year of MARE services for one waiting child.



Adoption is a life-long commitment, considered for months or years before a family decides to begin the adoption process. By supporting MARE's full range of services — Registration, Photolisting, Heart Gallery, Spanish Language Services, Adoption Parties, Matching, Family Support, Online resources, Media Features, and more — you help MARE put adoption and children's information in front of families all year. That combination of services is what makes adoptions happen. Jake, above, is congratulated by the judge following his 2010 adoption.

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	Hannafood Supermarkets	Six Flags	
	Hy-Line Cruises	Solomon Pond Mall	
	Improv Asylum	South Station Equity Office	
	Institute of Contemporary Art	MBTA	
	IParty	The First Church	

Jordan's Furniture is a leading partner in MARE's work to find adoptive families. Jordan's displays Heart Gallery portraits in all 4 stores, hosts Adoption Parties and other events, and provides grant support for MARE programs.

We have made our best efforts to include donors of \$50+ from 7/1/10 to 6/30/11. Please let us know of any errors.

MARE Staff

Lisa K. Funaro, Executive Director
Maurine Albano, Child Services Coordinator, Western Mass.
Ruth Bodian, Family Support Services Director
Lindsey Brynjolfsson, Wendy's Wonderful Kids Recruiter, Springfield
Bridget Chiaruttini, Director, Child & Family Services
Evan Cobb, Child Services Coordinator, Northeast Region
Ricardo Franco, Latino Child & Family Services Coordinator
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Nichole Lawton, Child Services Coordinator, Southeast Region
Annessa Lewis, VISTA Volunteer
Deirdre Madden, Wendy's Wonderful Kids Recruiter, Boston
Carolyn Short, Business Manager
Sarah Stevenson, VISTA Volunteer
Diane Tomaz, Child Services Coordinator, Boston & Central Regions
Elizabeth Yelle, PR & Fundraising Associate

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Nancy A. Woodfork, Verizon
Deborah A. Yamin*, Consultant
 * Adoptive Parent

MARE is a 501 (c)3 charitable organization, tax ID #04-2227431.

Financial Statements FY 2011 (7/1/10 - 6/30/11)

Public Support and Revenue

Commonwealth of Massachusetts Department of
 Children & Families (DCF).....\$520,000
 Individual Donations \$108,210
 Corporate & Foundation Grants.....\$327,100
 Walk for Adoption & Other Events..... \$92,635
 In-Kind and other..... \$67,728

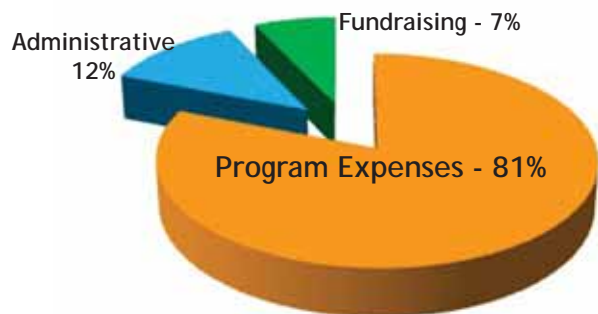
Total Support, Revenue, Gains\$1,115,673

Expenses

Program Services.....\$927,385
 General & Administrative.....\$138,137
 Fundraising.....\$82,343

Total Expenses.....\$1,147,865

MARE's careful use of your donations:



Net Assets Beginning of Year.....\$197,228
 Net Assets End of Year.....\$165,036
Change in Net Assets.....(\$32,192)

This statement represents selected financial data. Complete copies of the audited financial statements are available under Financial Information at www.MAREinc.org/What-Is-MARE.html. MARE is audited by O'Connor & Drew P.C., Braintree MA and is funded in part by the Massachusetts Department of Children & Families.

Foundation Grants

Build-a-Bear Workshop Foundation
 Clipper Ship Foundation, Inc.
 Collective Brands Foundation
 Community Foundation of Western
 Massachusetts
 Dave Thomas Foundation for
 Adoption
 Irene E. & George Davis Foundation
 Hasbro Children's Fund

Jack Williams Endowment for
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State Street Foundation, Inc.
 Susan & Barry Tatelman Family
 Foundation
 Susan A. & Donald P. Babson
 Charitable Foundation



The Jack Williams Endowment for Wednesday's Child has been a leading funder of MARE's work to find adoptive families since its founding.

The Massachusetts Adoption Resource Exchange, Inc. (MARE) was founded in 1957 to find "a permanent place to call home" for the hardest-to-place children and youth in state foster care. MARE bridges the gap between families looking to adopt and local children in need of adoption. With your support, we help build loving permanent families for the state's neediest children by educating the public about adoption from foster care and the waiting children while guiding and supporting potential parents throughout the adoption process.